

ECONOMIC IMPACT SNAPSHOT

ROI Snapshot of Portnox Cloud

A return on investment analysis of passwordless, universal zero trust

FORRESTER-VALIDATED BUSINESS IMPACT

Forrester's independent analysis of six enterprise deployments validated what eliminating password-based attacks and enforcing continuous zero trust delivers for the business.

 ROI
287%

 NPV
\$5M

 PAYBACK PERIOD
< 6 months

PORTNOX BY THE NUMBERS

80%

Faster secure access
for end users

95%

Reduction in
downtime hours

90%

Faster time-to-value
for new deployments

75%

Reduction in data
breach risk



VALIDATED ACROSS REAL-WORLD ENTERPRISE ENVIRONMENTS AND SECURITY TEAMS.

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ENTERPRISE ACCESS, REIMAGINED

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FORRESTER INTERVIEWED 6 PORTNOX CUSTOMERS

INDUSTRY	HOSPITALITY	TECHNOLOGY	HEALTHCARE	EDUCATION	UTILITIES	ENTERTAINMENT
ROLE	Director of infrastructure security	Network engineering manager	IT director	IT security administrator	Network manager	Information security manager
TOTAL DEVICES	100K	17K	400	12K	10K	1.2K

MEASURED EFFICIENCY AND RISK REDUCTION

\$2.8M

Savings in networking costs

25%

Productivity improvements

40%

Reduction in networking costs

\$1.5M

Improved profit due to faster time to value



VOICE OF THE CUSTOMER

“Portnox proved NAC can be deployed globally without blowing everything up.” **DIRECTOR OF INFRASTRUCTURE SECURITY.**

“The biggest value driver is improved security — without needing more tools.” **INFORMATION SECURITY MANAGER.**

WHY PORTNOX?



Continuous trust evaluation and risk remediation



Certificate-based, passwordless authentication



Centralized policy control across users, devices, and networks



Secure access to on-prem and cloud resources



Least-privilege, role-based access enforcement



Seamless integrations with existing security stacks

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